



Terrence Griffin

Sports and Entertainment Division

2018 Official Winner: "Top 40 under 40" - San Diego Association of Realtors Circle of Excellence

Terrence has a dynamic ability to understand his clients' needs, desires and dreams. As a Realtor, he believes in developing a true partnership with his clients by listening to their expected outcomes in any real estate transaction. This allows him to effectively guide his clients through the buying or selling process with comfort and ease. Just like each client is unique, Terrence believes each community is unique. He understands the nuances of each neighborhood from culture to architecture and is able to match clients with communities that align with their values and needs. His primary measure of success is defined by the satisfaction and fulfillment of others; when their expectation is realized. He believes his ongoing personal and professional growth is a result of providing transparent, whole-hearted, punctual service with integrity.

Philanthropy: Outside of the office, Terrence strongly believes in investing in the youth of tomorrow through sports and education. As a board member of several community organizations, he is dedicated to making a positive impact on the youth of San Diego and prides himself in being a positive role model for the community he serves. Terrence is also the CEO of Compete for Causes, an organization he started to raise awareness for Chronic Traumatic Encephalopathy, a degenerative brain disorder found in people who have suffered repeated blows to the head. A portion of all proceeds raised will go toward the research, education and treatment of CTE. Also, Compete for Causes gives individuals, businesses and nonprofits the platform to raise awareness for their charity of choice through social sport competitions. All registered teams compete for the opportunity to win a portion of the proceeds raised for the cause they support.

Pro Sports Realtor: Terrence offers customized guidance to pro-athletes, coaches and executives based on unique real estate needs, specific to the professional sports industry. Terrence strives to simplify the home buying and selling process while protecting his client's privacy and educating them on the best steps to take along the way. His pro-sports Realtor niche has evolved through first-hand experience managing professional athletes throughout the PRO lifecycle. With a background in sports management including non-profit consulting, financial services, and a former scholar collegiate athlete, Terrence is equipped with a wealth of industry and lifestyle knowledge necessary to make well-informed decisions and manage challenges along the way.

Built on fundamental principles of professionalism, integrity, and reliability, he believes his credibility is crucial to success in this referral based industry. He prides himself in his ability to build and sustain long-lasting relationships and believes his client's success is the primary contributor to his success.

Pro Sports Relocation

Relocation is a reality for all professional athletes. Between entering the professional ranks as a rookie and exiting in retirement, athletes are drafted, traded and released daily and sometimes departures come faster than expected. Terrence, and his trusted team of professionals, support the relocation process so that you can maintain the drive and focus needed to thrive in your professional and personal lives. Terrence understands the pressure you may experience in "closing up shop" in one city while creating a home in your next destination. Having the support of Terrence Griffin and Pacific Sotheby's International Realty's enormous reach provides for the seamless transition needed to support the lifestyle of sport industry clientele.

Terrence Griffin, Pro Sports Realtor Services:

- * Buying a Home
- * Selling your Current Home
- * National and International Relocation
- * Short & Long Term Leasing
- * In Season / Off Season Housing
- * Temporary Housing
- * Vacation Rentals

From Terrence:

"I moved to San Diego from Chicago in 2010 to manage a client who was drafted by the "San Diego" Chargers. After helping my client with a relocation, I quickly learned that there is an art of real estate investing and the importance of being advised on the real estate market. That's when I decided to combine my two passions, Sports and Real Estate and become a "Pro Sports Realtor".

I believe in education my clients each step of the way to empower them with knowledge and resources to take advantage of the investment opportunities in Real Estate. It is my philosophy that buyers and sellers are investors and it's my responsibility to provide my clients/partners with an unrivaled level of service that they are 100% assured that their investment is safe in my hands because I have their best interest in mind.

If you are considering buying or selling a home, new to the area, thinking about relocating, first-time homebuyer, or experienced investor and are seeking a trustworthy Realtor to understand your needs and help actualize your dreams, I will make a difference for you, I am dedicated to earning business and trust because your satisfaction is my guarantee!"

Motto: "I'm a man of faith, a man of integrity, and a man living in purpose because I truly live my brand"